

## 5.2.1 Percentage of placement of outgoing students and students progressing to higher education during the last five years

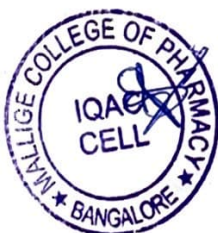
Year	Name of student who has been placed	Program graduated from	Year of graduation	Name of the employer with contact details	Pay package at appointment (In INR per annum)
<b>2020 - 2021</b>					
2020 - 21	Prabhat Chourasia	B Pharm	2020	Columbia Asia	2,04,000.00
2020 - 21	Suraj Yadav	B Pharm	2020	Lupin	2,05,000.00
2020 - 21	Lavanya	M.Pharm	2020	Bioclinica	2,80,000.00
2020 - 21	Shreyas K.M.	B Pharm	2020	Bioclinica	2,80,000.00
2020 - 21	Anjaly Menon	B Pharm	2020	Columbia Asia	2,00,000.00
2020 - 21	Pallavi N	M.Pharm	2020	K.R.College of Pharmacy	2,24,000.00
2020 - 21	Chakrapani B.	B Pharm	2020	Reliance Industries Ltd.	3,30,000.00
2020 - 21	Adharsh K.S.	B Pharm	2020	Motherhood Women & Children's hospital	1,50,000.00
2020 - 21	Amansha V.S.	B Pharm	2020	Acebright Pharma	1,80,000.00
2020 - 21	Krishna G.	B Pharm	2020	Pharmaceuticals and Chemicals Travancore	1,50,000.00
2020 - 21	Pradeep Kumar Kambhar	B Pharm	2020	Gulpha Laboratories Ltd.	1,10,000.00
2020 - 21	Mohammed Sadiq C.M.	B Pharm	2020	Life Pharmacy UAE	6,000 AED
2020 - 21	Manasa N	B Pharm	2020	Elanco	2,60,000.00
2020 - 21	Pradip Kumar Dharmaraj Yada	B Pharm	2020	Sun Pharma	3,10,000.00
2020 - 21	Narendra Rao	B Pharm	2020	KAPL	1,50,000.00
2020 - 21	Sunny Patel	M.Pharm	2020	Quest Pharmaceuticals Pvt.Ltd.	6,84,576.00
<b>2019 - 2020</b>					
2019 - 20	Danish Shaukat	B Pharm	2019	Lupin	2,45,000.00
2019 - 20	Karthik D	B Pharm	2019	Bal Pharma Ltd.	2,25,000.00
2019 - 20	Mansoor K.S.	B Pharm	2019	Rein Pharm	2,25,000.00
2019 - 20	Akash Bista	B Pharm	2019	Sun Pharma	2,25,000.00
2019 - 20	Divyshree Yadav S.M.	B Pharm	2019	Micro Labs Ltd.	1,77,028.00
2019 - 20	Gade Akshay Prakash	B Pharm	2019	Microlab Scan & Diagnostics	3,30,000.00
2019 - 20	Nagesh N.	B Pharm	2019	Himalaya	3,30,000.00
2019 - 20	Rajeev G.S.	B Pharm	2019	L & T Technology Services	1,80,000.00
2019 - 20	Swathi Bai	B Pharm	2019	Medi Assist	1,60,000.00
2019 - 20	Avinash Kumar Sah	B Pharm	2019	Acebright Pharma	1,80,000.00
2019 - 20	Tushar Nayak	B Pharm	2019	Sun Pharma Laboratories Ltd.	2,25,000.00
2019 - 20	Agow Gordon Mayik	B Pharm	2019	Great Nile Medical Complex	1,80,000.00
<b>2018 - 2019</b>					
2018 - 19	Mr. Mohankumar H C	B Pharm	2018	IQVIA	3,36,960.00
2018 - 19	Mr. Prajwal	B Pharm	2018	Bioclinica	2,80,000.00
2018 - 19	Mr. R V Prajwal	B Pharm	2018	troikaa	3,00,000.00
2018 - 19	Mr.Mukeshkumar pandit	M.Pharm	2018	Lupin	1,92,000.00
2018 - 19	Dharmi Choudhary	M.Pharm	2018	IQVIA	3,36,960.00

2018

IQVIA

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SALARY AND BENEFIT STATEMENT		
NAME	MOHAN KUMAR HC	
DESIGNATION	Trainee Clinical Data Coder	
GRADE LEVEL	G110	
<b>1. SALARY COMPONENTS</b>	<b>per Month (INR)</b>	<b>per Annum (INR)</b>
BASIC	9,733	116,800
HRA	4,867	58,400
STATUTORY BONUS	2,000	24,000
SPECIAL ALLOWANCE	7,733	92,800
<b>ANNUAL GROSS PAY (AGP)</b>	<b>24,333</b>	<b>292,000</b>
<b>2. RETIRAL BENEFITS</b>	<b>per Month (INR)</b>	<b>per Annum (INR)</b>
PROVIDENT FUND	1,800	21,600
<b>FIXED COST TO COMPANY (1+2)</b>	<b>INR 313,600</b>	
<b>3. ANNUAL INCENTIVE PAY TARGET*</b>		<b>per Annum (INR)</b>
ANNUAL INCENTIVE PAY TARGET*		23,360
<b>TOTAL COST TO COMPANY (1+2+3)</b>	<b>INR 336,960</b>	
<b>ANNUAL INCENTIVE PAY TARGET*</b>		
You may participate in non-salary compensation programs as may be available subject to applicable terms, conditions and eligibility requirements of such programs and at the program administrator's discretion. Entitlement and the amount payable under such program shall be governed by the Company's performance incentive plan which is liable to change from time to time at the sole discretion of the Company. Payouts under such programs are not guaranteed.		
<b>OTHER BENEFITS</b>		
Gratuity: The eligibility and amount of this benefit is as per the applicable laws.		
Leave Eligibility: All leave entitlements will be pro-rated on an accrual basis in terms of fractions of the calendar year during which you attended the office. The leave entitlements set out above are provided annually (January-December of each calendar year) and are subject to company policy, as it may be from time to time.		
Group Mediciam: Employee and family members are covered as per prevailing Company Policy.		
Employees are covered under Group Life Insurance & Group Personal Accident Insurance as per prevailing Company Policy.		



*[Signature]*  
**PRINCIPAL,**  
**Mallige College of Pharmacy**  
**Bangalore-560 090**

2018

**BIOCLINICA®**

Date: 18-Feb-21

**PRAJWAL**

# 151, 4th Cross, 8th Main Road, Gokula 1st, Stage,  
2nd Phase, Begaluru-54, Karnataka

Dear Prajwal,

**Letter of Offer**

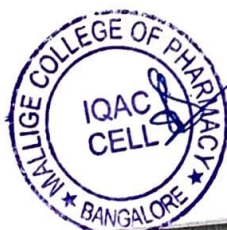
With reference to your application and the subsequent interview you had with us at Bioclinica, we are pleased to extend an offer to you as **Jr. Drug Safety Associate**. Your appointment will be effective from the date of joining, which shall be on or before **22-Feb-21** failing which the appointment shall stand automatically withdrawn. Your initial place of posting will be at our facility in **Mysore**.

Your total earning opportunity for the year is **280000/- INR** in which your annual fixed compensation will be **280000/- INR**. The details of your compensation are provided in (**Annexure- I**) hereto.

We wish to make your onboarding as smooth as possible. In order to ensure the same, you are required to submit the documents as detailed in **Annexure II** for our records and the background verification, together with the signed copy of this letter, within the stipulated time as provided below. By accepting this letter and providing the documents to us, you confirm that all the information and documents provided by you are true and correct on the date of provision of the same, and you will notify us of any change in such information or documents within 5 (five) days of such change. Further, by acceptance of this letter you consent to the use and disclosure of your information and documents by us for the purpose of undertaking background verification. As part of the Company's screening process, you will also be required to undergo a drug usage test with a certified practitioner or agency, and by accepting this letter, you consent to the collection, storage, use and disclosure of your personal data, including medical records and information, by the Company in relation to your drug usage test.

Your appointment is subject to a successful clearance of (i) background verification based on information furnished by you, and (ii) the drug usage test.

You will initially be on probation for a period of [6 (six) months] from the actual date of your joining with us. Any significant absence will automatically extend the probation period by the length of the absence. Further, your probation period may be extended for a specified period, for reasons including, incomplete background verification due to any reason attributable to you, if the designated probation period does not allow sufficient time to thoroughly evaluate your performance, etc.



  
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On your day of joining you are requested to report at 10:00 AM IST to **Amulya Sastry**. You will be issued a detailed employment agreement upon joining, which will contain the terms and conditions of your employment. We are sure that our working environment will be conducive to help you grow professionally as well as personally.

Please confirm your acceptance of our offer by signing & returning the duplicate copy of this letter for my attention within three (3) days from the date of receiving this letter, otherwise this offer shall be deemed withdrawn. Please note that your appointment is subject to your acceptance of this letter and execution of the employment agreement provided to you on your day of joining.

**We welcome you to be a part of the team and look forward to your valued contribution.**

Best Wishes,



**Vipra Datta**  
Director, Human Resources

I confirm and accept the above and will join on \_\_\_\_\_.

(Signature)



  
**PRINCIPAL,**  
Mallige College of Pharmacy,  
Bangalore-560 090

Date: 02/08/2019

To,

**Mr. R V Prajval,**

**Sub: Provisional Offer Letter**

With reference to the interview you had with undersigned for the post of **Business Executive** for our **Altius** division, we are pleased to inform that you have been shortlisted for the position stated above, and initially you will be based at **Bangalore** H.Q.

Further, you are invited to attend training program from 07<sup>th</sup> August to 20<sup>th</sup> August 2019 at Ahmedabad.

Accommodation / Travelling Details			
Hotel Address	Hotel Ginger (Tata Group) Drive In Road, Behind Himalaya Mall Ahmedabad-380052		
Check in Date	05/08/2019	Check in Time	12:00 PM onwards
Checkout Date	20/08/2019	Checkout Time	Before 8:30 AM
Train Fare Eligibility	SL (Sleeper Class) fare		
Important	1. In case your reporting date at H.O is within next two days of issuance of this letter, you are entitled for SL (Sleeper Class) tatkal fare. 2. Original railway ticket is mandatory for reimbursement. 3. No deviation in Check-in / Checkout date & time is allowed.		
Reporting Date & Time at Head Office	06/08/2019 at 09:30 AM		

You may book your return ticket on 20<sup>th</sup> August 2019 (after 7 pm) or on 21<sup>st</sup> August 2019 morning.

You are suggested to carry following documents (photocopy for submission and original for verification) at the time of reporting at HO.

1. Four latest Passport size color photographs
2. Semester wise Mark Sheets (SSC, HSC, Graduation or Post Graduation etc) & Degree Certificate
3. Experience certificate or appointment letter of previous employments (if applicable)
4. Last three month's salary slips or bank statements (if applicable)
5. Aadhar Card, PAN Card, Driving License & RC Book (Mandatory)
6. Aadhar card of Father, mother and spouse
7. Medical fitness form ( in the format attached)
8. Copy of resignation letter sent to current employer (if applicable)

Kindly note that appointment letter will be issued only after successful completion of training & submission of all necessary documents.

Thanking you,

For, Troikaa Pharmaceuticals Ltd.

*D. Desai*

**Digish Desai**  
**DGM – HRD Mktg.**



*[Signature]*  
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**Malige College of Pharmacy**  
**Bangalore-560 090**

**Troikaa Pharmaceuticals Ltd.**

(Formerly Known as : Troikaa Exports Pvt. Ltd.)

Regd. Office : 'Commerce House - 1', Satya Marg, Bodakdev, Ahmedabad-380 054. Ph.: (079) 26856242/43/44/45, Fax: 26856246  
Corporate Identity Number: U24100GJ1994PLC022162, Email: troikaa@troikaapharma.com, Website: www.troikaa.com



2018



Cvn/ Bangalore

June 04, 2019

Mr. Mukesh Kumar Pandit  
Emp Code: 247508  
Chikkabanavar  
Post-Tarbanahalli  
Bangalore-560090

Dear Mr. Mukesh Kumar Pandit,

With reference to your application and the subsequent interview you had with us, we are pleased to appoint you as **Marketing Executive in Management Grade SE1** in **CVN** division with effect from **04.06.2019**, on the following terms and conditions.

**A. YOUR HEADQUARTER AND TERRITORY**

To start with, your headquarter will be **Bangalore**.

The territory will be decided by your Area Manager and/or Regional Sales Manager. However, from time to time we may transfer you from one territory to the other or subdivide your territory or add new territories and/or appoint additional Medical Representatives/Trainees in your territory as per Company's requirement.

You will not leave your headquarter without prior permission from your superior except in cases of emergencies which should be duly informed.

**B. JOB DESCRIPTION**

A brief job description for your role is attached in Annexure "A"

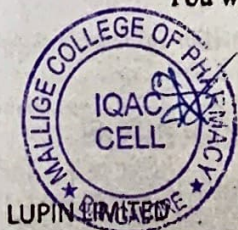
**C. SALARY**

- 1) Your basic salary will be **Rs.16000/-** per month apart from daily working allowance as stipulated below:

HQ (Metro)	: Rs.265/-
(Non Metro)	: Rs.255/-
Ex-STATION	: Rs.270/-
OUT STATION	: Rs.500/-
OUTSTATION CONFERENCE	: Rs.800/-

You will be entitled to various perks as per the enclosed sheet.

contd. page 2/-



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**Bangalore-560 090**

MUKESH

Registered Office: 3<sup>rd</sup> Floor, Kalpataru, W.E. Highway, Santacruz(East), Mumbai - 400 055 India. Tel: (91-22) 6640 2323.

Corporate Identity Number: L24100MH1983PLC029442

www.lupin.com



Mukesh kumar  
2018

- 2 -



**LUPIN**

#### **D. PROBATION**

- i. You will be on probation for a period of six months from **04.06.2019**. During this period you will be responsible for achieving sales target given to you from time to time and ensuring collection of payment for the sales effected in your territory. We will also watch your other professional skills like, selling skills knowledge of the products and your ability to detail and interact with customers etc, and personal qualities like sincerity, initiative etc.
- ii. On satisfactory completion of your probation you will be confirmed in the services of the Company, by a separate letter. However, you shall continue to be on probation till such time a letter of confirmation is issued by the Company. In case the Company feels that there is a need to extend the probation period a letter would be issued to you extending your probation for a period of 6 months as is deemed necessary. If your performance is not found to be satisfactory of which, the Company will be the sole judge, your services may be terminated.
- iii. It is also understood and agreed that if you remain absent without prior permission or intimation for a consecutive period of 10 days or more, you shall be deemed to have left your appointment without giving any intimation to the Company, and, therefore, your name will be liable to be struck off the rolls of the Company and this appointment shall therefore, stand discontinued.

#### **E. TRANSFER**

- i. You being a member of the field force, your services are transferable anywhere in India to any of the existing or future headquarters.
- ii. For the purpose of better understanding of the field working and exposure to different conditions for better learning and also to learn all other aspects of marketing, statistics, distribution, sales training, budgeting, etc, you may be transferred either to any other headquarter in the field or to the Head Office or any other Branches / Depots from time to time. As a general rule you will not work at one place for more than 3 years continuously. However, the Management reserves the right of using its own discretion in this regard.
- iii. Normally such transfers will be effective from the beginning of any month and we will be giving you a notice of up to 15 days and a joining period of 2 to 3 days depending on the distance between the two headquarters.
- iv. In case at a future place of posting some of the terms and conditions prevailing there are different, you will be governed by those terms and conditions.



contd. page 3/-

  
**PRINCIPAL,**

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Bangalore-560 090**

**LUPIN LIMITED**

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#### F. LAY-OFF

If for any reason, whatsoever, the Company is not in a position to provide work to you at any time in future, the Company shall have the right to lay you off as per the provisions of the law applicable at that time.

#### G. ILLNESS

Your employment with the Company is subject to your medical fitness. Therefore at any point of time, if you are found UNFIT medically by a doctor appointed by the Company, your services will be liable for termination. In case of absents from duty due to prolonged illness, you can be called at Mumbai or the Regional Headquarter for medical examination and it shall be incumbent to abide by the directive in this regard.

#### H. OTHER GOVERNING RULES

You will abide by all the Rules and Regulations existing in the Company or to be framed by the Company from time to time in future, including those contained in the Company's employees Handbook or Manual prepared for the said purpose.

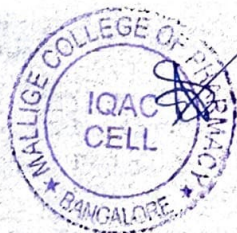
#### I. NOTICE PERIOD


Company reserves the right to specify the notice period required. However, either party can terminate this agreement by giving one month notice without furnishing any specific reason. Accordingly, amount in lieu of short notice period would be payable by either party giving short notice.

In the event of dishonesty or misconduct, the Company may terminate the employment any time without notice or payment in lieu of notice period.

#### J. AGE OF RETIREMENT

As per the existing rules of the Company, the retirement age is 58 years. You shall automatically retire on attaining the said age.



  
**PRINCIPAL,**  
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contd. page 4/-

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#### K. LEAVE

You will be entitled for leave as per rules of the Company.

This appointment is subject to satisfactory medical examination and reference checks (including checks to your previous employer, if any).

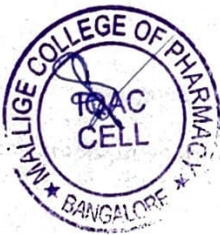
You are required to produce the following documents:

1. A photocopy duly attested of each of the following:
  - ▶ Technical and Professional qualifications
  - ▶ S.S.C. Certificate giving Date of Birth
  - ▶ Relieving letter from the previous Company, if any.
  - ▶ PAN and Aadhaar Card Copies.
2. Two copies of recent passport size photographs
3. For the purpose of Provident Fund - Name and address of the "Nominee (s)"

We wish you a prosperous career in Lupin.

Yours Sincerely,

**NANDAN KUMAR SINGH**  
**MANAGER - HR**



**PRINCIPAL,**  
**Mallige College of Pharmacy,**  
**Bangalore-560 090**

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